

EDUCATION

PhD. Development microeconomics and applied econometrics, 2005
Centre for Study and Research on International Development (CERDI)/Université d' Auvergne, France.
Thesis: "Three essays on Rural Producers Organizations"
Supervisors: Alain de Janvry and Elisabeth Sadoulet

M.Sc. Development economics, 2001
Centre for Study and Research on International Development (CERDI)/Université d' Auvergne, France.

PROFESSIONAL ACTIVITIES

Apr 2016 – present : Senior Research Fellow, IFPRI
Sept 2015 – present : Professor, University of Bordeaux
Sept 2013 – Aug 2015 : Associate professor, University of Bordeaux
Dec 2010 – Apr 2016 : Research Fellow, IFPRI, Dakar
Nov 2008 – Dec 2010 : Economist, Research Department, French Agency for Development
Dec 2007 – Oct 2008 : Research Fellow, IFPRI, Washington
Dec 2005 – Dec 2007 : Postdoctoral Fellow, IFPRI, Addis Ababa
Sept 2003-Dec 2004 : Research Scholar, University of California at Berkeley
Nov 2011-Aug 2003 : Doctoral scholarship from CERDI

Other Consultancies: World Bank, DfID, Kellogg Foundation, CEPAL Mexico, UNDP, SEVEN foundation

Referee work: *American Journal of Agricultural Economics*, *Food Policy*, *Agricultural Economics*, *Journal of African Economies*, *Economie Rurale*, *World Development*, *Journal of Development Studies*, *World Bank Economic Review*, *Journal of Economic Behavior and Organizations*.

Grant Referee work: International Initiative for Impact Evaluations, Swiss National Science Foundation, McKnight Foundation, Leverhulme Foundation, International Initiative for Impact Evaluations

Other affiliations: Fellow researcher of DIAL, Scientific advisor for The COSA

PAPERS AND REPORT

Journal Articles

"Will video kill the radio star? Assessing the potential of video-based interventions", with Kate Orkin and Alemayehu Seyoum Taffesse, *World Bank Economic Review*, 2015

"Social Interaction Effects and Connection to Electricity: Experimental Evidence from Rural Ethiopia", with Maximo Torero, *Economic Development and Cultural Change*, 2015

"Aspirations: an approach to measurement with validation using Ethiopian data", with Alemayehu Seyoum Taffesse, *Journal of African Economies* 2014.

“Returns to Scope? Smallholders commercialization through multipurpose cooperatives in Ethiopia”, with Alemayehu Seyoum Taffesse, *Journal of African Economies* 2012

“Impact Evaluations: a tool for accountability? Lessons from experience at AFD”, with Jocelyne Delarue and Jean-David Naudet *Journal of Development Effectiveness* 2012

French version: “Evaluations d’Impact, un outil redevabilité ? Les leçons tirées de l’expérience de l’AFD”, *Revue d’Economie du Développement*, 4(20), 2012

“Do Community Sharing Norms Constrain the Emergence, Configuration, and Activities of Market-Oriented Organization ? A Study for Burkina Faso”, with Alain de Janvry and Elisabeth Sadoulet, *Economic Development and Cultural Change*, 2010.

“Impact analysis of rural electrification projects in Sub-Saharan Africa”, *World Bank Research Observer*. 2010

“The Burkinabè Cotton Story 1992-2009: Sustainable Success or another Red Herring?”, with Jonathan Kaminski and Derek Headey”, *World Development*. 2010

“Economic impact of mobile telephony: results from a case study in Haiti”, with Guillaume Barberousse and Véronique Pescatori, *Private Sector and Development*, 2009.

“Do Village Organizations make a difference in African rural development ? A study for Senegal and Burkina Faso”, with Alain de Janvry, Marie-Helene Collion, Pierre Rondot and Elisabeth Sadoulet. *World Development*, 2008.

“Heterogeneous impacts of cooperatives on smallholders' commercialization behavior: evidence from Ethiopia” with Alemayehu Seyoum Taffesse and Eleni Gabre-Madhin. *Agricultural Economics*, 2008.

“Cooperatives and the poor: who’s in, who’s out? A study of marketing cooperatives in rural Ethiopia” with David Spielman, *Food Policy*, 2007.

Working Papers

Submitted/under review

“Product markets reforms and technology adoption by Senegalese onion producers”, with Alain de Janvry, Samba Mbaye and Elisabeth Sadoulet. 2016

“Nutrition incentives in dairy contract farming in Northern Senegal”, with Melissa Hidrobo, Agnès Le Port and Rahul Rawat, IFPRI Discussion Paper. 2016

“The Impact of the Use of New Technologies on Farmers’ Wheat Yield in Ethiopia: Evidence from a Randomized Controlled Trial”, with Gashaw Abate, Alan de Brauw and Nicolas Minot, IFPRI Discussion paper, 2015.

“Communication and coordination: Experimental evidence from farmer groups in Senegal”, with Fo Kodjo Dzinyefa Aflagah and Angelino Viceisza, IFPRI Discussion Paper, 2015.

“Aspirations and Future-oriented Behaviour in Rural Ethiopia”, with Stefan Dercon, Kate Orkin and Alemayehu Seyoum Taffesse. 2016

“Coordination towards Collective Commercialization: Experimental Evidence from Rural Producer Organizations in Senegal”, with Ligane Sene, Fleur Wouterse and Angelino Viceisza.

“Aspirations and Well-being outcomes in Ethiopia”, with Alemayehu Seyoum Taffesse and Stefan Dercon, Oxford University Working Paper,

“Critical Mass, Leadership and Performance of Farmers Groups in Senegal”, with Fleur Wouterse, 2012

“Randomizing the ‘last mile’: a note on using vouchers to assess household-level impact of infrastructure development”, with Maximo Torero, 2010. IFPRI Discussion paper N°1078

Reports

“Cooperative in Ethiopia, an updated diagnostic”, with Gashaw Tadesse, 2013

“Recherche en Economie Quantitative par les Centres de Recherche Nationaux : Diagnostic pour le Sénégal”, with Diery Seck, 2010.

Welfare impact of Rural Electrification, “Short term” evidence from Ethiopia, with Maximo Torero, a report for the World Bank, 2009.

“Cooperative Behaviour in Rural Uganda: Evidence from the Uganda National Household Survey 2005”, with Ruth Hill and Reno Dewina, IFPRI project report, 2008.

Mobilizing Rural Institutions for Sustainable Livelihoods and Equitable Development, A Case Study of Farmer Cooperatives in Ethiopia. With David J. Spielman, 2008.

"Staple-crop Marketing in Sub-Saharan Africa: Ten Case Studies" (with Nicholas Minot, Ruth Hill, Marites Tiongco and Devesh Roy). Report prepared for the Bill and Melinda Gates Foundation. 2008.

"Ethiopia : The path to self-resiliency" with Timothy Robert Frankenberger, Phil Sutter, Amdissa Teshom, Alemtsehay Aberra, Mulugeta Tefera, Moges Tefera, Alemayehu Seyoum Taffesse, and Tom Spangler, A report for CHF – Partners in Rural Development, 2007

"Social Resistance to Institutional Change, Emergence of Market Oriented Organizations in Rural Senegal", with Alain de Janvry and Elisabeth Sadoulet, 2006.

"Village Farmer Organizations and Rural Development in Senegal" (with Alain de Janvry, Elisabeth Sadoulet, Maguelonne Chanron et al.). Report for the World Bank. January 2004.

"Village Farmer Organizations and Rural Development in Burkina Faso" (with Jean-Louis Arcand, Maguelonne Chanron et al.). Report for the World Bank. April 2004.

"Towards a Three-pronged Strategy of Institutional Development for Poverty Reduction among the 'en-dehors' People in Haiti" (with Maguelonne Chanron, Alain de Janvry and Elisabeth Sadoulet). Report prepared for the CEPAL, Mexico, and the Kellogg Foundation. November 2002.

Book Chapters and research monographs

Cooperatives for Staple Crop Marketing: Evidence from Ethiopia, with David Spielman, Alemayehu Seyoum Taffesse and Eleni Gabre Madhin, IFPRI Research Report 166, 2010.

Navigating through Reforms: Cotton reforms in Burkina Faso, with Jonathan Kaminski and Derek Headey, in Spielman, D.J. and Pandia-Lorch, R. eds. *Millions Fed: Proven Successes in Agricultural Development*, International Food Policy Research Institute, Washington D.C. 2009.

Longer technical version: “Institutional reform in the Burkinabè cotton sector and its impacts on incomes and food security: 1996-2006” IFPRI Discussion Paper 920.

LANGUAGE PROFICIENCY

French: native, English: fluent, Amharic: working knowledge